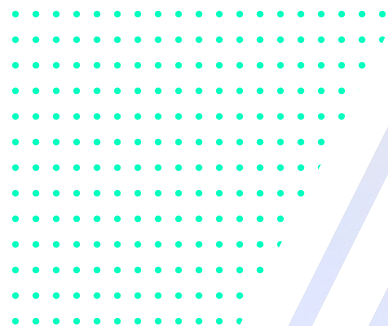
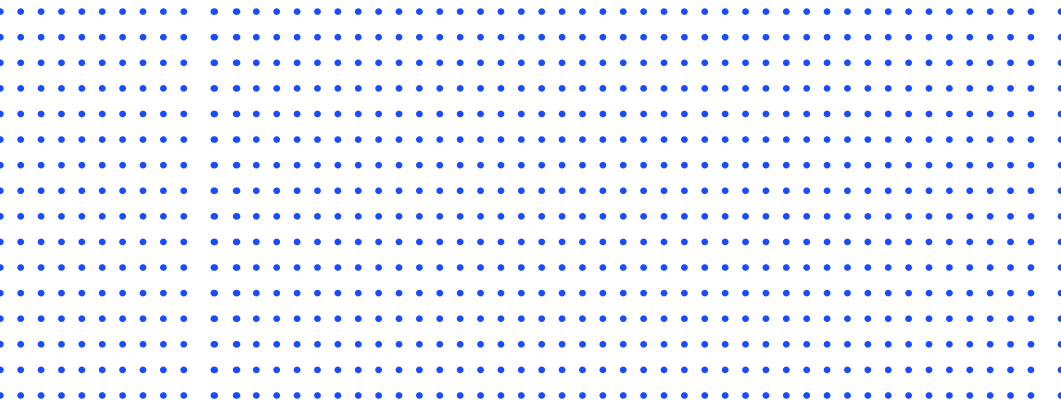


Solution Brief

Modernize IT Infrastructure with the Hybrid Cloud





Propel Your Journey to the Hybrid Cloud, Innovate at Scale, and Reduce IT Waste with Logicalis + FlexPod® XCS from Cisco and NetApp

IT is under increasing pressure to align technology strategy and investments with business investments and strategy, while also reducing costs, accelerating innovation, and adopting architectures such as hybrid cloud, the most common infrastructure for modern IT environments.¹

In IDC's State of the CIO 2022, IT leaders reported having difficulty striking a balance between business innovation and operational excellence.² Although one third of those surveyed plan to spend more time on innovation, a greater percentage are still focused on modernizing IT. Around four in ten are focused on aligning IT initiatives with business goals (38%), modernizing infrastructure and applications (40%), and improving IT operations and systems performance (43%). Of those who are planning a budget increase, nearly half (48%) cited the need to upgrade outdated IT infrastructure.

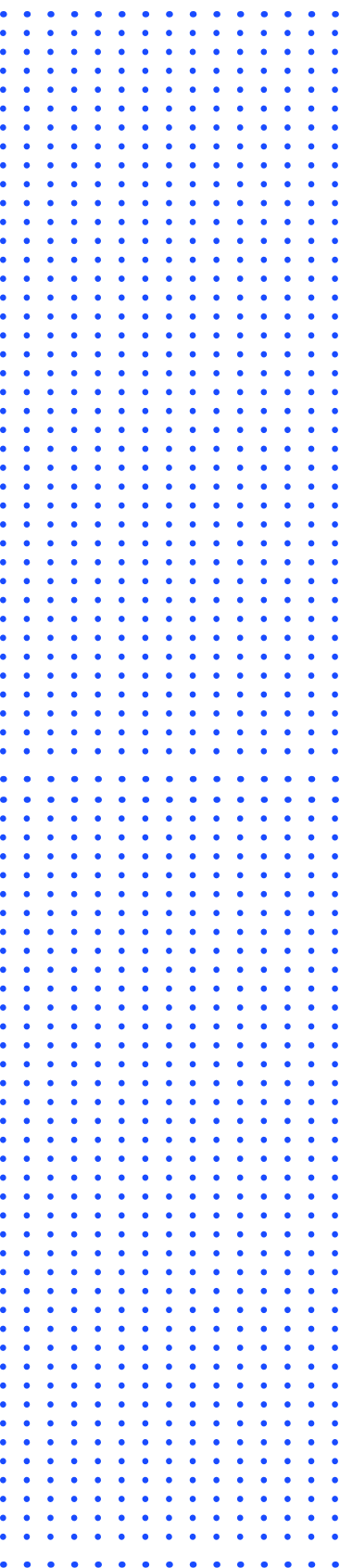
These findings illustrate that a modern IT infrastructure is a prerequisite for driving innovation, which, in turn, is needed to stay competitive and successful in today's economy. An infrastructure should therefore deliver benefits such as operational efficiency, agility, and performance, without inflating costs or the IT team's workload.

One of the best investments to make is in an infrastructure platform such as FlexPod XCS, from Cisco and NetApp. This cost-effective, high-performance converged infrastructure can act as a foundation for a flexible hybrid cloud strategy.

Another wise investment to make is partnering with an experienced, industry-leading managed service provider, such as Logicalis. Our expert teams can assist with the design and deployment of Flexpod XCS solutions, while freeing IT staff to focus on innovation and strategic business initiatives.

¹Source: <https://www.denodo.com/en/system/files/document-attachments/if-denodoglobalcloudsurvey2021-01.pdf>

²Source: <https://resources.foundryco.com/download/state-of-the-cio-summary>



The Value of FlexPod from Cisco and NetApp²

61%

increase in app
performance

24%

saved in
software capex

60%

decrease in
unplanned downtime

Modernize IT with FlexPod XCS

FlexPod XCS, the next generation of hybrid cloud infrastructure, a single automated platform for modern apps, data, and hybrid cloud services. It allows you to deploy apps at the speed of business and gain the scalability and operational efficiency to better achieve your targeted business outcomes. The platform builds upon Cisco and NetApp's operational and management capabilities, with the infrastructure, features, and financial flexibility needed to stay agile and future-ready.

The core of the platform is Cisco Intersight™, with a data fabric powered by the NetApp® ONTAP® data management software, which enables you to operate workloads on-premises and in the cloud. Cisco Intersight is a cloud-based SaaS lifecycle management platform that provides full operational control and full-stack visibility. Insights generated from this platform help you bridge applications and infrastructure, optimize costs, improve performance, make more intelligent decisions, and maintain supported configurations across your infrastructure.

Automation enables you to act and respond to business demands more quickly, and FlexPod as a Service provides cloud-like economics through pay-as-you-go consumption models, improving financial predictability and flexibility.

In short, FlexPod XCS, provides the operational model, visibility, and automation needed to help you not only transition to the hybrid cloud, but operate IT at the speed of business.

Benefits of FlexPod XCS

Here are a few of the benefits that make FlexPod XCS a strategically sound investment:

A wide range of use cases. Infrastructures built with FlexPod can be used for web hosting, business applications, dev/test, collaborative applications, and structured data management, among others.²

Solves critical IT and business challenges. When surveyed by IDC, businesses using FlexPod said that the platform helped them stay up-to-date with the latest technology, improve operational efficiency, meet the need for higher app performance, scale, and more.

Reduced IT waste. According to the same survey, FlexPod reduces the FTEs needed for IT infrastructure management by 43% and decreased the time spent on administrative tasks, such as monitoring and provisioning, by 30%.²

Improved innovation. Automation, operational simplicity, and increased efficiency enable IT to meet business needs more quickly, spend more time on strategic initiatives, and speed innovation.

²Source: <https://resources.foundryco.com/download/state-of-the-cio-summary>



Additional benefits of FlexPod include increased security, high data availability, and enterprise-grade security, which is perhaps why nine out of ten FlexPod users report a high level of satisfaction with the platform.

With the added benefits of FlexPod XCS, you can change the way you manage applications and infrastructure. You will be able to simplify your cloud environment, adapt to the needs of both hybrid and traditional applications, and prepare your infrastructure for the future.

However, to maximize the ROI of your investment and run your new hybrid cloud infrastructure at peak performance, it is prudent to consult with an experienced NetApp partner who has a deep understanding of NetApp's solutions, FlexPod XCS, and converged infrastructure.

Drive Innovation with Logicalis + FlexPod XCS from Cisco and NetApp

Businesses need a future-ready hybrid cloud architecture that can cost-effectively deliver speed, agility, scalability, and security.

Logicalis, in partnership with Cisco and NetApp, can help you fully leverage FlexPod XCS to accelerate your journey to the hybrid cloud, lower costs, and improve operational efficiency.

Also, with our managed and professional services, we can go beyond deployment to help you manage and maintain your infrastructure, further reducing the time you need to spend on IT maintenance, ITOps, and upgrades.

Partner with Logicalis today and let us run your IT infrastructure at peak performance, so you can spend more time on innovation and strategic business initiatives.



About Logicalis

Award-winning **Logicalis US** works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver **custom security, network, collaboration, cloud, and data center solutions.**

As **Architects of Change™**, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than **6,500** employees and annualized revenues of **\$1.5 billion**, from operations in Europe, North America, Latin America, Asia Pacific and Africa.

Visit www.us.logicalis.com

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